

Message Text

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PAGE 01 STATE 002082
ORIGIN NEA-10

INFO OCT-01 ISO-00 EB-07 COME-00 /018 R

DRAFTED BY NEA/EGY:CAKENNEDY:SEB
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FM SECSTATE WASHDC
TO AMEMBASSY CAIRO
INFO AMEMBASSY TEHRAN

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E.O. 11652: N/A

TAGSBTRA EG US

SUBJ: BUSINESS VISITOR: JULIAN M. SOBIN

1. MR. JULIAN M. SOBIN, SENIOR VICE PRESIDENT, INTERNATIONAL MINERALS AND CHEMICAL CORPORATION (IMC), AND PRESIDENT, SOBIN CHEMICALS, INC., VISITED NEA/EGY JANUARY 4 TO DISCUSS INVESTMENT PROSPECTS IN EGYPT. TWO OTHER COMPANY OFFICERS, JACK HICKS, V.P. GOVERNMENT AFFAIRS, AND RAYMOND TUTTLE, V.P. BUSINESS DEVELOPMENT, ACCOMPANIED SOBIN.

2. IMC IS INTERESTED IN PARTICIPATING IN MANAGEMENT AND INTERNATIONAL MARKETING FOR LARGE (\$300 MILLION) IRAN-EGYPT JOINT VENTURE PROJECT FOR FERTILIZER PRODUCTION ON THE RED SEA. PROCESS INVOLVES COMBINING PHOSPHATES FROM EGYPT AND SULFUR FROM IRAN. RED SEA LOCATION CHOSEN FOR MARKETING POTENTIAL ALONG EAST AFRICAN COAST AND ARAB STATES. PRESUMABLY, IRANIAN ENTITY (NATIONAL IRANIAN PETROCHEMICAL CO.) WOULD FINANCE PROJECT. IMC EGYPTIAN CONTACT IS TAHA ZAKY, CHAIRMAN AND MANAGING DIRECTOR OF EGYPT CHEMICAL INDUSTRIES.

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3. SOBIN PLANNING TO VISIT EGYPT JANUARY 10-13 AND WOULD LIKE TO ARRANGE APPOINTMENT WITH AMBASSADOR FOR ANYTIME TUESDAY, JANUARY 11. IMC PRESIDENT RICHARD LENON VISITED EGYPT LAST SPRING WITH MURPHY, THEN CHAIRMAN OF EGYPT-U.S.

JOINT BUSINESS COUNCIL. ACCORDING TO SOBIN, LENON FAVOR-

ABLY IMPRESSED BY EGYPT AND SADAT. LENON HAS INSPIRED HIS
STAFF TO PURSUE POSSIBLE BUSINESS VENTURE IN EGYPT EVEN
THOUGH INTERNATIONAL VENTURE A NEW FIELD FOR COMPANY.
SOBIN WILL BE STAYING AT MERIDIAN HOTEL.

4. RAY TUTTLE WILL BE ARRIVING ONE DAY EARLIER THAN SOBIN
TO ATTEND INTERNATIONAL BUSINESS CONFERENCE AT MERIDIAN.
TUTTLE MAY ACCOMPANY SOBIN ON VISIT IF APPOINTMENT ARRANGED.

KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
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Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: CAKENNEDY:SEB
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
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Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Page Count: 2
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Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
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Review Action: RELEASED, APPROVED
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Review Withdrawn Fields: n/a
SAS ID: 3656306
Secure: OPEN
Status: NATIVE
Subject: BUSINESS VISITOR: JULIAN M. SOBIN
TAGS: BTRA, EG, US, (SOBIN, JULIAN M)
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